

Value Analysis

An analysis of the bottom-line impact that a macro/template product has on the profitability of your firm will show a substantial net value and return on investment. See www.law.com, May 8, 2007, "Beware the Hidden Costs of Bad Formatting" by Roberta Gelb of Chelsea Office Systems, where the yearly losses for her 20 member test firm were over \$750,000 resulting from secretaries and associates using ineffective editing techniques in native Word.

LawSuite® Pricing (New Customers)

Number of Users	1-9	10-24	25-49	50-99	100-249	250-500	501-1500	1501-3000
Base Licensing	\$500.00	\$750.00	\$900.00	\$1050.00	\$1200.00	\$1450.00	\$1700.00	\$1950.00
Package Price	\$155.00	\$125.00	\$95.00	\$80.00	\$65.00	\$50.00	\$35.00	\$25.00
Maintenance	\$55.00	\$45.00	\$35.00	\$30.00	\$25.00	\$20.00	\$17.00	\$12.00

Pricing Table – Rev. 1/1/2024

Price Your Package

- 1) Locate your number of users and start with the Base Licensing amount
- 2) To the Base Licensing amount add the Package Price multiplied by the number of users
- 3) To that total add the yearly Maintenance fee multiplied by the number of users
- 4) Contact our office and apply the current special

Sample:

Number of users	20
Base Licensing	750.00
User Licensing (20 X \$125.00)	2500.00
Maintenance (20 X \$45.00)	900.00
Sub Total	\$4,150.00
Pricing Special (varies each month)	(25%)
Total	\$3,112.50
Developer Inclusions (perks from your PM or developer, varies each month)	

The fee for customization or any purchased services is \$165 per hour. Please discuss your customization budget with your developer. We can work hourly/à la carte, provide an all-inclusive package price or work creatively within your set budget parameters.